

Netwitz Sdn Bhd

<https://netwitz.com.my/jobvacancy/corporate-sales-executive-it-based/>

Corporate Sales Executive (IT based)

Description

Corporate sales executive who is able to manage corporate accounts and follow up on sales activities.

Responsibilities

- Manage corporate accounts and follow up on sales activities.
- Maintain fruitful relationships with customer and address their needs effectively.
- Research and identify sales opportunities, generating leads, target identification and classification.
- Actively seek out new sales opportunities through cold calling and set up meetings with customers.
- Collaborate with management team on sales goals, planning, and forecasting.
- Sales proposal and presentation.

Qualifications

- At least a Diploma in any field or 1 year of sales experience.
- Experienced in IT field or training will be provided.
- Basic skills in MS Word, Excel and PowerPoint.
- Must be very organized, self-motivated, enthusiastic, efficient and a fast learner.
- Pleasant personalities and be able to work as a team player.
- Good communication and PR skills; able to socialize well among all levels of people.
- Excellent in oral and written English.
- Able to work under minimum supervision and independently.
- Possess your own four-wheeled vehicle.
- Fresh graduates are encouraged to apply.
- Candidate must be Malaysian.

Job Benefits

- Commission pay
- Performance bonus
- Yearly bonus

Employment Type

Full-time

Job Location

D-26-08 Menara Suezcap 1, 59200, Bangsar South, Kuala Lumpur, Malaysia

Working Hours

Monday to Friday

Base Salary

RM 3000 - RM 5500

Date posted

06/05/2023